# SAM-WOODE LTD 

(Excellence in Educational Publishing)


## UN AUDITED FINANCIAL STATEMENT FOR NINE MONTHS ENDED $30^{\text {TH }}$ SEPTEMBER, 2019.

SAM-WOODE LTD. UN-AUDITED COMPREHENSIVE INCOME STATEMENT FOR NINE MONTHS ENDED 30TH SEPTEMBER, 2019

|  | NOTES | 2019 <br> GHc | $2018$ <br> GHc |
| :---: | :---: | :---: | :---: |
| Turnover | 2 | 372,250 | 732,657 |
| Less: Cost of sales | 3 | $(309,133)$ | $(354,524)$ |
| Gross Profit / (Loss) |  | 63,117 | 378,133 |
| Less: Administrative \& General Expenses | 5 | $(539,230)$ | $(866,012)$ |
| Operating Profit / (loss) before Interest |  | $(476,114)$ | $(487,879)$ |
| Add: Other Income | 4 | 66,540 | 7,203 |
| Profit / (Loss) Before Interest \& Taxation |  | $(409,574)$ | $(480,676)$ |
| Less: Interest on Loan |  | $(422,088)$ | $(343,758)$ |
| Net Profit Before Taxation |  | $(831,660)$ | $(824,432)$ |
| Taxation Provision | 12 |  |  |
| Profit/(Loss) After Tax |  | $(831,660)$ | $(824,432)$ |
| Other Comprehensive Income |  |  |  |
| Total Comprehensive Income for the Period |  | $(831,660)$ | $(824,432)$ |
| Basic Earnings Per share |  | (0.0381) | (0.0378) |



## SAM-WOODE LTD <br> STATEMENT OF CASH FLOW FOR NINE MONTHS ENDED 30TH SEPTEMBER, 2019



## SAM-WOODE LTD.

Notes to the Financial Statements for the Nine Months Ended 30th September, 2019

## 1 Accounting Policies:

The significant Accounting Policies adopted by the Company and which have been used in preparing these Accounts are as follows:

## a) Basis of Accounting

These Accounts have been prepared under the historic cost convention.

## b) Depreciation:

Assets owned by the Company are stated at cost less accumulated depreciation. Depreciation is computed using the straight line method so as to write off the cost over the estimated useful lives of the Assets.

The principal annual rates used for this purpose are as follows:

| Land and Building | 5 |
| :--- | ---: |
| Plant and Machinery | 10 |
| Furniture and Fittings | 20 |
| Motor Vehicle | 25 |
| Library Property Copyright | 10 |
| Production Digital printing Machines | 33 |
| Office Equipment | 20 |
| Library Books and Loose Tools | 50 |

## c) Deposit Account/ Foreign Exchange

Transaction denominated in foreign currencies are translated into cedis at the rates ruling at the dates of the transaction. Monetary Assets and Liabilities denominated in foreign currencies at the Balance Sheet date are translated at the rates ruling at the dates. These translation differences are dealt with in the Profit \& Loss Account.
d) New Books Development Cost

Investments in New Titles for Textbooks are capitalized as Origination Cost.
Complete amortization of origination cost of any title is spread over the first twenty thousand copies sold or over a four (4) year period which ever comes first.

## 2 Sales -

Sales have been arrived at after discount allowed, returns and all other legitimate deductions made from Gross Sales.

|  | Third Quarter <br> Quarter, 2019 | Third Quarter, <br> 2018 |
| :--- | :---: | :---: |
| TURNOVER | GHc | GHc |
| Open Market Sales | 287,935 | 624,783 |
| Copy-Rights Licence Income | 84,315 | 107,874 |
|  | $-\mathbf{3 7 2 , 2 5 0}$ | - |
|  |  | $\mathbf{7 3 2 , 6 5 7}$ |
|  |  |  |

3 Cost of Sales

| Press Production Expenses | 65,110 | 214,596 |
| :---: | :---: | :---: |
|  | $65,110$ | $214,596$ |
| Stock of Finished Goods at 1st January | 183,551 | 79,077 |
| Stock of Raw Materials 1stJanuary |  |  |
| Stock of Work in Progress 1 January |  |  |
| Closing Stock: |  |  |
| Stock of Finished Goods | $(155,551)$ | $(74,877)$ |
| Revaluation Stock |  | - |
| Stock of Raw Materials | - | $(19,040)$ |
| Closing Stock of Work in Progress |  | $(32,672)$ |
|  | 93,110 | 167,084 |
| Depreciation | 136,295 | 136,912 |
| Text Book Development Cost | 79,728 | 50,528 |
| Other Cost of Sales (Contract Printing) |  | 55,300 |
|  | 309,133 | 409,824 |

## SAM-WOODE LTD. <br> Notes to the Financial Statements for the Nine Months Ended 30th September, 2019

|  | Third Quarter Quarter, 2019 GHc | $\begin{gathered} \text { Third Quarter, } \\ 2018 \\ \text { GH© } \end{gathered}$ |
| :---: | :---: | :---: |
| 4 Other Income : |  |  |
| Stationery Sales \& Other Income | 66,540 | 7,203 |
|  | - | - |
|  | 66,540 | 7,203 |
| 5 Selling And Administrative Costs: |  |  |
| Directors Remuneration | 41,625 | 41,625 |
| Audit Fees | 18,000 | 74,220 |
| Depreciation | 62,054 | 67,107 |
| Staff Cost | 187,710 | 177,183 |
| Travelling And Transport | 58,465 | 54,571 |
| Donation | 300 | 1,300 |
| General Repairs And Maintenance | 3,769 | 24,281 |
| Rent and Rate | 4,019 | 21,000 |
| Motor Vehicle Repairs And Maintenance | 22,129 | 23,595 |
| Registration, Licence, Doc., \& Subcription | 35,187 | 45,065 |
| Selling And Distribution Expense | 1,791 | 22,321 |
| Other General And Administrative Expense | 104,181 | 315,145 |
|  | 539,230 | 866,012 |
| STAFF COST |  |  |
| Salaries and Wages | 167,842 | 153,253 |
| Employer's Contribution- SSF | 13,656 | 12,075 |
| Staff Training and Development | 400 | 935 |
| Medical Expenses $\square$ | 5,812 | 10,921 |
|  | 187,710 | 177,183 |
| 6 Income Surplus Account |  |  |
| Balance Brought Forward | $(934,746)$ | 536,381 |
| Add: Net Profit/(Loss) for the period. | $(831,660)$ | $(824,432)$ |
|  | $(1,766,406)$ | $(288,051)$ |
| Less: Dividend Declared | - | - |
| Less: Transfer to Research Fund | - | - |
| Balance Carried Forward | $(1,766,406)$ | $(288,051)$ |

SAM-WOODE LTD.
Notes to the Financial Statements for the Nine Months Ended 30th September, 2019

|  | Third Quarter Quarter, 2019 | Third Quarter, 2018 |
| :---: | :---: | :---: |
|  | GHc | GHc |
| 7 Stock: |  |  |
| SWL Finished Goods | 155,551 | 74,877 |
| Raw Materials | - | 19,040 |
| Work-In Progress | - | 32,672 |
|  | 155,551 | 126,589 |

## 8 Trade \& Sundry Debtors

This consist of the following:-

| Trade Debtors | 7,570 | 9,369 |
| :--- | ---: | ---: |
| Staff Debtors | - | 5,847 |
| Sundry Debtors | 354,826 | - |
| Prepayments | 4,017 | 11,001 |
| Royalty Advances | 20,000 | 20,000 |
| Deferred Expenditure | 1,619 | 1,619 |
|  |  | $\mathbf{3 8 8 , 0 3 2}$ |
|  |  | $\mathbf{4 7 , 8 3 6}$ |

9 Cash \& Cash Equivalents
This amount is summarised as follows:-

Ecobank
Agric Development Bank
FBN Bank
GCB Bank

2,291
391
1,837
131
4,649

13,017
502
24,345
436
38,300

## 10 Trade Creditors

Trade Creditors
Royalties

11 Short Term Loan
Short Term Loan

| 1,035,906 | 166,450 |
| :---: | :---: |
| 188,305 | 118,500 |
| 1,224,210 | 284,950 |
| 2,503,505 | 1,910,984 |
| 2,503,505 | 1,910,984 |

## SAM-WOODE LTD

Notes to the Financial Statements for the Nine Months Ended 30th September, 2019

a. Fixed Assets

|  | Freehold Land \& Building | Motor <br> Vehicle | Plant \& Machinery | Office Furn. \& Equipment | Production Printing Equpt | Lit. Property \& Copyright | Library <br> Books | Loose <br> Tools | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost / Valuation | GH¢ | GH¢ | GH¢ | GH¢ |  | GH¢ | GH¢ | GH¢ | GH¢ |
| Balance at 01.07.19 <br> Addition | 2,410,800 | 498,973 | 1,304,657 | 338,524 | 39,500 | 21,382 | $3,538$ | 25,985 | $4,643,359$ |
| Balance at 30.06.2019 | 2,410,800 | 498,973 | 1,304,657 | 338,524 | 39,500 | 21,382 | 3,538 | 25,985 | 4,643,359 |
| Disposal |  | 74,115 |  |  |  | - | - | - | 74,115 |
| Balance at 30.06.2019 | 2,410,800 | 424,858 | 1,304,657 | 338,524 | 39,500 | 21,382 | 3,538 | 25,985 | 4,569,244 |
| Depreciation: <br> Balance at 01.07.19 <br> Charge for the period | $\begin{array}{r} 209,123 \\ 24,809 \end{array}$ | 498,973 | $\begin{array}{r} 404,915 \\ 32,249 \\ \hline \end{array}$ | $\begin{array}{r} 314,886 \\ 5,799 \\ \hline \end{array}$ | $\begin{array}{r} 16,253 \\ 3,259 \end{array}$ | 21,382 | 3,537 | $25,985$ | $\begin{array}{r} 1,495,053 \\ 66,116 \\ \hline \end{array}$ |
| Balance at 30.06.2019 | 233,931 | 498,973 | 437,164 | 320,685 | 19,511 | 21,382 | 3,537 | 25,985 | 1,561,169 |
| Dep. On Disposal | - | 74,115 |  | - | - | - | - | - | 74,115 |
| Balance at 30.06.2019 | 233,931 | 424,858 | 437,164 | 320,685 | 19,511 | 21,382 | 3,537 | 25,985 | 1,487,054 |
| Net Book Value 30.09.2019 | 2,176,869 | - | 867,493 | 17,839 | 19,989 | - | 1 | - | 3,082,190 |
| Net Book Value 30.09.2019 | 2,176,869 | - | 867,493 | 17,839 | 19,989 | - | 1 | - | 3,082,190 |

Depreciation has been apportioned in the financial statement as follows:

| Cost of Sales | 3rd Qtr 2019 | Year to Date 2019 GHc 136,294.80 |
| :---: | :---: | :---: |
| Selling, Administration and General Expenses | 20,685 | 62,054 |
|  | 66,116 | 198,349 |
| b. Book Development cost |  |  |
| Opening Balance |  | 372,675.11 |
| Additional Cost |  | $\begin{array}{r} 66,848 \\ \mathbf{4 3 9} 523 \end{array}$ |
| Less Write-offs | 52,258 | 27,470 |
| Closing Balance |  | 359,795 |

