## PESEWA ONE PLC

MANAGEMENT ACCOUNTS - JUNE 30, 2022

## FINANCIAL HIGHLIGHTS

|  | 2022 <br> GHS | 2021 <br> GHS |
| :--- | :---: | :---: |
| For the half year ended June 30 | 332,817 | 125,000 |
| Revenue | 298,737 | 48,415 |
| Profit (Loss) after tax | 583,053 | 581,693 |
| Total Assets | 53,353 | 320,664 |
| Total Liabilities | 529,700 | 261,029 |

## ACTIVTIES FROM JANUARY - JUNE 2022

## Performance on the Ghana Alternative Market (GAX)

The current share price of Pesewa ONE PLC (POP) is GHS 0.68. POP closed its last trading day (Tuesday, May 17, 2022) at 0.68 GHS per share on the Ghana Stock Exchange (GSE). The company began the year with a share price of 0.65 GHS and has since gained $4.62 \%$ on that price valuation, ranking it seventh on the GSE in terms of year-todate performance.

Pesewa ONE is the eighth most traded stock on the Ghana Stock Exchange over the past three months (Apr 1 - June 30,2022 ). POP has traded a total volume of 479,395 shares valued at GHS 323,009 over the period, with an average of 7,609 traded shares per session. A volume high of 163,720 was achieved on May 17th for the same period.

## Transition from Business Incubator to Business Services Provider

The genesis of the Pesewa brand was in the launch of Pesewa Global and Pesewa Investment Club in 2018 to invest in innovative young start-up businesses. Pesewa ONE PLC has over the past five years incubated 100+ businesses. At an Extraordinary General Meeting in 2021, Shareholders agreed to set up Pesewa ONE Franchise, a sister company to be registered under the African Continental Free Trade Agreement (AfCFTA) to provide Pesewa ONE's platforms and services to more businesses across 10 African countries; including Ghana, Nigeria, Kenya, Gambia, Liberia, Cameroon, Sierra Leone, Zambia, Uganda and Tanzania.

## New Funding Round to Raise GHC 5M for Franchises in 10 African Countries

Pesewa ONE Franchise has launched its latest funding round in partnership with Cidan Investments to raise GHC 5M to fund its development of Franchises across the 10 African countries. The target market for this funding round includes Collective Investment Schemes, Pension Schemes, Insurance Funds, Sustainability/CSR Funds, Development Funds and International Funds.

INCOME STATEMENT

|  |  | $\begin{aligned} & \text { June } 2022 \\ & \text { GH } \phi \end{aligned}$ | $\begin{aligned} & \text { June } 2021 \\ & \text { GH } \phi \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Operating Income | Note 1 | 332,817 | 125,000 |
| Total Income |  | 332,817 | 125,000 |
| Direct Cost |  | - | - |
| Gross Profit |  | 332,817 | 125,000 |
| General Administrative \& Selling Expenses | Note 2 | $(34,080)$ | $(73,285)$ |
| Profit Before Interest \& Tax |  | 298,737 | 51,715 |
| Interest |  | - | $(3,300)$ |
| Taxation |  | - | - |
| Profit After Taxation |  | $\begin{aligned} & 298,737 \\ & ====== \end{aligned}$ | $\begin{aligned} & 48,415 \\ & ====== \end{aligned}$ |
|  |  | GH¢ | GH¢ |
| RETAINED EARNINGS |  |  |  |
| Balance as at 1st January |  | $(135,037)$ | $(153,386)$ |
| Profit for Six Months to June |  | 298,737 | 48,415 |
| Balance as at 30th June |  | $\begin{aligned} & 163,700 \\ & ===== \end{aligned}$ | $\begin{aligned} & (104,971) \\ & ==== \end{aligned}$ |

## FINANCIAL POSITION

|  |  | $\begin{aligned} & \text { June } 2022 \\ & \text { GH } \phi \end{aligned}$ | $\begin{aligned} & \text { June } 2021 \\ & \text { GH } \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Property, Plant \& Equipment |  | 13,881 | 16,396 |
| Intangible Assets |  | 15,384 | 23,076 |
| Long-Term Investments | Note 3 | 450,884 | 300,527 |
| Current Assets |  |  |  |
| Accounts Receivables | Note 4 | 88,950 | 221,990 |
| Taxation |  | - | 2,150 |
| Cash and Cash Balances |  | 13,955 | 17,554 |
| Total Current Assets |  | 102,905 | 241,694 |
| Total Assets |  | 583,053 | 581,693 |
| Equities |  |  |  |
| Stated Capital |  | 366,000 | 366,000 |
| Retained Earnings |  | 163,700 | $(104,971)$ |
| Total Equity |  | 529,700 | 261,029 |
| Non-Current Liabilities |  |  |  |
| Directors Account |  | - | 269,144 |
| Long Term Loan |  | 15,720 | 17,520 |
| Total Non-Current Liabilities |  | 15,720 | 286,664 |
| Current Liabilities |  |  |  |
| Associated Companies |  | 20,000 | 20,000 |
| Other Accounts Payables | Note 5 | 14,000 | 14,000 |
| Taxation |  | 3,633 | - |
| Total Current Liabilities |  | 37,633 | 34,000 |
| Total Liabilities |  | 53,353 | 320,664 |
| Total Equity and Liabilities |  | $\begin{aligned} & 583,053 \\ & ====== \end{aligned}$ | $\begin{aligned} & 581,693 \\ & ====== \end{aligned}$ |

## CASH FLOW STATEMENT

|  | $\begin{aligned} & \text { June } 2022 \\ & \text { GH } \varnothing \end{aligned}$ | June 2021 <br> GH 6 |
| :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |
| Cash Receipts from Operating Activities | 51,445 | 9,400 |
| Cash Payments from Operating Activities | $(34,080)$ | $(73,285)$ |
| Net Cash Flow from Operating Activities | 17,365 | $(63,885)$ |
| INVESTMENT ACTIVITIES |  |  |
| Cash Receipts from Investment Activities | - | - |
| Cash Payments from Investment Activities | - | $(2,900)$ |
| Net Cash Flow from Investment Activities | - | $(2,900)$ |
| FINANCING ACTIVITIES |  |  |
| Cash Receipts from Financing Activities | - | 85,814 |
| Cash Payments from Financing Activities | $(10,000)$ | $(3,300)$ |
| Net Cash Flow from Financing Activities | $(10,000)$ | 82,514 |
| Increase in Cash and Cash Equivalents | 7,365 | 15,729 |
| Opening Cash and Bank Balance | 6,590 | 1,826 |
| Closing Cash \& Bank Balance | $13,955$ | $17,555$ |

1. OPERATING REVENUE
Revenue from Online Platforms (Pesewa ColNS, The Open Hub, ..... 332,817Stock King, Pesewa QR, Daily Connect)
2. ADMINISTRATIVE AND GENERAL EXPENSESJune 2022
GH\&
T\&T ..... 300
Utilities ..... 460
Cleaning \& Maintenance ..... 2,526
Stationery ..... 370
IT Expenses ..... 1,184
Reimbursement ..... 11,600
Lease ..... 2,000
Auditors Fees ..... 4,500
Regulatory Expenses ..... 1,070
Health Insurance ..... 10,000
Miscellaneous ..... 70
34,080
======
GH\&
3. INVESTMENTS
Incubatee Businesses ..... 450,884
======
4. OTHER RECEIVABLES
Prepayment (Rent) ..... 87,190
Staff loan ..... 1,760
====
88,950======
5. OTHER PAYABLESAccruals14,000
===14,000
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